

## CSA AT A GLANCE

- PROFESSIONAL SERVICES FIRM
- OVER 120 PROFESSIONAL STAFF MEMBERS
- GOVERNMENT AND COMMERCIAL CLIENTS
- FOCUS ON ROI AND OPERATIONAL IMPROVEMENT

## OUR EXPERTISE

- PROJECT PORTFOLIO MANAGEMENT
- ACQUISITION AND PROGRAM MANAGEMENT
- CONTRACTS MANAGEMENT
- BUSINESS AND FINANCIAL MANAGEMENT
- LOGISTICS AND SUPPLY CHAIN OPTIMIZATION
- BUSINESS IMPROVEMENT AND ANALYTICS



# Client Solution Architects Capabilities And Services Overview

## ABOUT CSA

Governments, corporations and non-profits worldwide demand results and the best performance from their operations. Whether executing core or support operational processes, buying and operating capital equipment, delivering products or services, saving lives or defending a nation, results and performance matter.

At CSA, we specialize in helping clients achieve the productivity and results they require from their operations. Our strategic and operational solutions help clients analyze, improve and execute their operations while enabling them to manage the trade-offs of cost, schedule and performance.

CSA services can be provided to advise and consult on a specific project or provide on-going services to plan and execute processes. We offer our services to meet the needs of the federal government as well as commercial marketplace.

## CSA SERVICES

Our suite of services and expertise helps execute the planning, buying, operating, sustaining and optimization of complex assets, infrastructures and processes. Our services apply to the government, aerospace and defense, energy, environment, health care and information technology industries. Our services include:

- **Project Portfolio Management**
  - PMO Design and Operations
  - Integrated Master Schedule Management
  - Earned Value Management Services
- **Acquisition and Program Management**
  - Acquisition Policy Implementation
  - Program Execution Planning
  - Acquisition Program Preparedness Reviews
- **Contracts Management Services**
  - Contract Planning and Management
  - System and Services Acquisition Management
  - Contract Performance Monitoring and Analysis
- **Business and Financial Management**
  - Budget Planning, Allocation and Execution
  - Financial Risk Identification and Mitigation
  - Capital Investment Planning and Control
- **Logistics and Supply Chain Optimization**
  - Supply Chain IT Planning and Implementation
  - Optimization Modeling and Analytics
  - Asset/Equipment Logistics Support Programs
- **Business Improvement and Analytic Services**
  - Lean Six Sigma Process Improvement
  - Performance Measurement and Analytics
  - Operations Modeling and Simulation



## Insight, Answers and Results.

## OUR RESULTS

CSA clients gain productivity, financial and performance improvements when engaging CSA services. Examples of our results include:

- Lower Spare Part Inventory Costs
- Lower Contract Cycle Times
- Higher Project Completion Rates
- Reduced Operational Risk
- Lower Life Cycle Costs
- Reduced Project Schedule Delays

## OUR CLIENTS

Our clients plan, buy, implement, operate and maintain complex equipments, processes and infrastructures. They perform business processes that entail the planning, purchasing, life cycle support and movement of materials, supplies and services. They need insight on their operations to forecast, operate supply chains, discover trends and improve performance. Our clients include:

- Department of Defense
- US Navy
- US Marine Corps
- JTF CapMed – Military Health
- Major System Integrators
- Military Logistics Agencies
- Department of Homeland Security
- Pharmaceutical Firms
- Consumer Packaged Goods Firms
- Large Commercial Retailers

**To learn more about CSA Services**  
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